

**Attendance is Required Within Your First 60 Days of Membership For All BNI Members**

**The Member Success Program is for new and seasoned members to learn how to get the most from their BNI membership.**

**At the Members Success Program you will learn:**

- Actions you can take to get more referrals quicker
- How to craft an effective Weekly Presentation
- The do's and don'ts for your Feature Presentation
- The difference between a good referral and a bad referral
- The top ten things it used to take members months to learn
- **2 CEU's!**



## **NEW! “Buddy Bonus” Program**



If you have attended Member Success Program in the last 12 months, take a new member to training and apply for your Buddy Bonus! This is an incentive for members, who have paid to attend Member Success Program in the last year, to attend again for no charge. When you attend Member Success with a new member, it allows you to be there to support them and also brush up on your skills as well... win win. Do a one-to-one after class and continue to build the relationship!

**To be eligible:**

- ✓ Register and pay online at least two days in advance.
- ✓ Must have attended (and paid) Member Success in the last 12 months.

**To submit a Buddy Bonus request:**

- ✓ When you attend with another member, get a Buddy Bonus Request Form from the trainer.
- ✓ Complete the form and send to the BNI office. If qualified, we will send you a check for the fee paid.
- ✓ For expedience, turn in the request form to the trainer to be sent back to the office in the envelope with the attendance information. Or you can email, fax or mail the form.

**Register online at [www.bni-mi.com](http://www.bni-mi.com).**

**Click on “register for all training” to register and pay for training.**

**Our BNI Connect advisor can help! Contact Bob Georgevich at 586-899-0235.**

**Fee to attend: \$25. This helps to cover meeting room costs and coffee. There are no refunds.**

**SAVE \$5 when you register online at [www.bni-mi.com](http://www.bni-mi.com). You will sign in with your BNI Connect member account.**

IMPORTANT: To ensure adequate materials and space, please register at least TWO days in advance.

- Directions to locations are online at [www.bni-mi.com](http://www.bni-mi.com).
- Attendance is required within your first 60 days of membership. Attendance is enforced by chapter Membership Committees. If you have a question about the requirements for attending, talk to your Membership Committee or Leadership Team.
- Check for updates at [www.bni-mi.com](http://www.bni-mi.com) (this form is available as a pdf online so you can distribute at your chapter).

**Need help? Have questions?**

**Contact Chris at our office at 586-336-3000 x102 or [chris@bni-mi.com](mailto:chris@bni-mi.com), or contact your Director.**

2018 Schedule	March	April	May
<b>Ann Arbor</b> Holiday Inn			Fri 5/04/2018 7:30 AM - 10:30 AM
<b>Brighton</b> Homewood Stes by Hilton			Wed 5/30/2018 6:30 PM - 9:30 PM
<b>Flint</b> Holiday Inn - Gateway	Mon 3/19/2018 7:30 AM - 10:30 AM		Mon 5/21/2018 7:30 AM - 10:30 AM
<b>Grand Haven/Spring Lake</b> Holiday Inn - Spring Lake		Mon 4/2/2018 7:30 AM - 10:30 AM	
<b>Grand Rapids</b> Dominican Center	Fri 3/16/2018 7:30 AM - 10:30 AM		Fri 5/18/2018 7:30 AM - 10:30 AM
<b>Jackson</b> Cascades Manor House		Fri 4/13/2018 7:30 AM - 10:30 AM	
<b>Kalamazoo</b> Clarion Inn	Fri 3/16/2018 7:30 AM - 10:30 AM	Fri 4/20/2018 7:30 AM - 10:30 AM	Fri 5/18/2018 7:30 AM - 10:30 AM
<b>Lansing</b> Courtyard Lansing	Fri 3/9/2018 7:30 AM - 10:30 AM		Fri 5/11/2018 7:30 AM - 10:30 AM
<b>Northville</b> Holiday Inn Express	Mon 3/19/2018 7:30 AM - 10:30 AM		Mon 5/21/2018 7:30 AM - 10:30 AM
<b>Northville *Saturday session</b> Holiday Inn Express			
<b>New Haven</b> Oak Ridge Golf Club			Mon 5/7/2018 7:30 AM - 10:30 AM
<b>Petoskey</b> Holiday Inn Express			
<b>Saginaw</b> Holiday Inn Express-Saginaw		Mon 4/16/2018 7:00 AM - 10:30 AM	Wed 5/16/2018 5:30 PM - 9:00 PM
<b>Southfield</b> Best Western Premier		Wed 4/18/2018 6:00 PM - 9:00 PM	Wed 5/23/2018 6:00 PM - 9:00 PM
<b>Southwest Michigan</b> Holiday Inn-St. Joseph	Fri 3/23/2018 7:30 AM - 10:30 AM	Fri 4/27/2018 7:30 AM - 10:30 AM	
<b>Traverse City</b> TAAR	Mon 3/19/2018 7:30 AM - 10:30 AM		Mon 5/21/2018 7:30 AM - 10:30 AM
<b>Troy</b> Troy Community Center		Mon 4/16/2018 7:30 AM - 10:30 AM	