



40 Names in 4 Minutes

You want a great turnout for your Visitors Day, right?

Here is a quick way to easily come up with people to invite! It all starts with developing a list of 40 names. Why 40 you ask? Well, TYPICALLY only half of the people you invite will consider attending your event. Of those half that say they will come, some will cancel the day before or even the day of the event. Others that can not attend may tell a friend or coworker about it. The point is, in order to get great results and have an AMAZING event all members must invite 40.

| Name | Phone | RSVP | Name | Phone | RSVP |
|--|-------|------|--|-------|------|
| Four names of Professions from your contact sphere | | | Four names from your phone contact | | |
| 1 | | | 21 | | |
| 2 | | | 22 | | |
| 3 | | | 23 | | |
| 4 | | | 24 | | |
| Four names of professions for your members' contact spheres | | | Four names from your spouse/ coworker contact list | | |
| 5 | | | 25 | | |
| 6 | | | 26 | | |
| 7 | | | 27 | | |
| 8 | | | 28 | | |
| Four names from other networking groups (PTA, Chamber, Church, Neighborhood) | | | Four names who have invited you to something | | |
| 9 | | | 29 | | |
| 10 | | | 30 | | |
| 11 | | | 31 | | |
| 12 | | | 32 | | |
| Four Names from your Holiday Card list | | | Four names of people you currently do business with that are not in your chapter | | |
| 13 | | | 33 | | |
| 14 | | | 34 | | |
| 15 | | | 35 | | |
| 16 | | | 36 | | |
| Four names from Social Groups (Bowling, Baseball, Fantasy Football...) | | | Four names of people you want to know | | |
| 17 | | | 37 | | |
| 18 | | | 38 | | |
| 19 | | | 39 | | |
| 20 | | | 40 | | |

Want to double your results? Encourage everyone that says they will come to bring a guest or two with them!